



Smart India Enterprises

Ph94 Near Ganesh Nagar, Jijamata Nagar, A-1 Bakery Road, Goregaon West, Mumbai 400104
+91 80808 07220 · +91 76663 07880 · info@smartiegate.com · smartiegate.com

Smartie Gate — Packages and prices

Automatic number-plate gate opening with on-site AI. Registered vehicles drive in; the barrier opens in under a second — and the AI refuses numbers shown on a phone, laptop or TV.

Price list · 28 Oct 2026	BASIC	STANDARD	SECURE
WHAT YOU GET			
Best for	One entry lane, existing barrier	Entry + exit at one gate	Tamper-proof, day and night
Lanes / cameras	1 lane · 1 camera	2 lanes · 2 cameras	2 lanes · 2 cameras
On-site AI gate reader (Pi 5)	✓	✓	✓
AI vehicle check · screens refused	✓	✓	✓
Works without internet (local opening)	✓	✓	✓
UPS power backup	—	✓	✓
Vehicle sensor per lane (radar or loop)	—	—	✓
IR night illuminator per lane	—	—	✓
BUY			
BUY — one time hardware + installation + 1st-year software & support	₹71,999	₹1,18,999	₹1,52,999
Software & support (AMC) per year, from year 2	₹14,999	₹22,499	₹23,999
Comprehensive AMC per year, from year 2 incl. hardware repair / replacement (excl. barrier)	₹19,999	₹30,499	₹34,499
RENT — HARDWARE STAYS OURS, SOFTWARE, SUPPORT AND HARDWARE REPLACEMENT INCLUDED			
RENT per month — 24-month plan	₹3,599	₹5,999	₹7,699
RENT per month — 36-month plan	₹3,199	₹5,199	₹6,699
Refundable security deposit (rental)	₹10,000	₹17,000	₹23,000

All prices in Indian Rupees, **exclusive of GST 18%**. Boom barrier not included — use your existing barrier (dry-contact OPEN input) or add a SMARTIE boom barrier (see add-ons). One gate reader serves up to 2 lanes. Rental: minimum tenure 24 or 36 months as chosen; deposit refunded at the end on return of the equipment.



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Included in every package

- Site survey, installation, camera aiming and commissioning
- Gate reader on site (Raspberry Pi 5) reading plates from the live video and opening the barrier relay directly
- Smartie Gate app for admin, guard and residents: vehicle register with validity dates, entry/exit log with plate photo, open/close buttons
- Keeps working when the internet is down — opens for registered vehicles and sends the log when the line returns
- Indian plates incl. two-row bike plates and BH series; day and night
- Automatic software updates, tested in stages so a site never goes down
- Remote support and scheduled site visits (BASIC 2 / year, STANDARD & SECURE 3 / year)

How it stops fake numbers

- **Real vehicle only.** A second AI on the gate reader checks that the plate is on a car, bike, bus or truck before the barrier opens.
- **Screens are refused.** A number shown on a mobile phone, laptop or TV is recognised as a screen and refused; the attempt is saved with a photo in the app.
- **No close-up tricks.** A plate held up to the lens is refused.
- **SECURE adds a vehicle sensor** (radar or loop) per lane: the barrier opens only when a real vehicle is standing at it — a person with a phone cannot trigger it.
- **Night ready.** SECURE adds an IR light per lane and the camera is tuned for fast shutter, so moving and night-time plates read sharply.

Add-ons

Add-on	Unit	Buy	Rent
SMARTIE boom barrier, supply + installation (indicative, model per survey)	per lane	₹70,999	₹3,199/mo
Extra camera / lane (camera, materials, setup)	per lane	₹26,499	₹1,299/mo
Vehicle sensor — 24 GHz radar, no road cutting	per lane	₹11,499	₹599/mo
Vehicle sensor — inductive loop incl. road cutting	per lane	₹14,999	₹699/mo
IR illuminator 850 nm with dusk sensor	per lane	₹5,999	₹299/mo
RFID / FASTag UHF long-range reader (ID-Tech class)	per lane	₹22,999	₹1,099/mo
UPS / power backup (for BASIC)	per site	₹7,499	₹399/mo
Pay & Park module (tariffs, receipts, daily cash report)	per site	₹11,999/yr	₹999/mo

Boom barrier price is indicative; the exact SMARTIE model and price are confirmed after the site survey. Add-on rent is added to the package rent for the same tenure. Prices exclusive of GST 18%.



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Terms

- **Prices:** in Indian Rupees, exclusive of GST 18%. Effective 28 Oct 2026; the price in your written quotation applies.
- **Payment (buy):** 50% advance with the order, 30% on delivery of material, 20% on completion of installation.
- **Rent:** refundable security deposit and the first month's rent with the order; rent payable monthly in advance. Minimum tenure 24 or 36 months as chosen. Equipment remains the property of Smart India Enterprises. Software, support, scheduled visits and repair / replacement of faulty hardware are included; damage by accident, misuse, fire, flood or lightning is charged. The deposit is refunded at the end of the tenure on return of the equipment in working order. Early exit as per the rental agreement.
- **Warranty (buy):** hardware 1 year from installation. Software and support for the first year are included in the price; from year 2 the AMC applies (Comprehensive AMC also covers hardware repair / replacement, excluding the barrier).
- **Installation:** schedule confirmed with the order, subject to stock and site readiness.

Site requirements (customer scope)

- 230 V power at the gate with earthing; an inverter / UPS line is recommended (UPS included in STANDARD and SECURE).
- Internet at the gate (broadband or 4G router, about 5–6 GB per month). The barrier keeps opening for registered vehicles when the internet is down.
- A pole or wall to mount the camera 4–6 m before the barrier, facing the lane.
- An existing barrier must accept a dry-contact OPEN input — checked during the survey.
- An Android phone for the guard app. Permission for road cutting if the inductive loop sensor is chosen.

Buy or rent? (3-year view, ex-GST)

Package	Buy: price + 2 years AMC	Rent: 36 months	Rent deposit (refundable)
BASIC	₹1,01,997	₹1,15,164	₹10,000
STANDARD	₹1,63,997	₹1,87,164	₹17,000
SECURE	₹2,00,997	₹2,41,164	₹23,000

Buying costs less over 3 years; renting needs a much smaller first payment and covers hardware repair and replacement for the whole tenure.

How we install

1. Site survey: camera position, barrier wiring, power and internet.
2. Installation: camera, gate reader, relay to the barrier (and sensor / IR light for SECURE).
3. Setup in the app: society, gates, lanes; residents' vehicles added to the register.
4. Handover: test with registered and unregistered vehicles, day and night; guard training.

For questions or a site survey: +91 80808 07220 · info@smartiegate.com

Technical & Sales
Smart India Enterprises